



? WHY FRANKCRUM?

Professional Employer Organizations (PEOs) are a cost-effective way for employers to manage human resources, employee benefits, payroll, workers' compensation, and risk management in an integrated manner.

- ✓ Agents receive the highest level of commission with no volume commitments.
- ✓ Residual commissions do not decline upon renewal.
- ✓ Our dedicated support staff will help you train, sell, and close business.
- ✓ There's no need to become a PEO expert; marketing support is provided.
- ✓ Find workers' comp coverage for a broad range of industry classes.
- ✓ Our solutions are suitable for small to large businesses, including start-ups.
- ✓ Licensed health and licensed property and casualty agents can earn additional commissions on business placed with FrankCrum.
- ✓ Agents retain 100% ownership of their book of business.
- ✓ Our client experience team provides ongoing customer support services, freeing up more time for you to prospect and sell new business.
- ✓ Life and health agents can still sell their products to their customers; FrankCrum will deduct the premiums.
- ✓ We are a member of NAPEO (National Association of Professional Employer Organizations).
- ✓ FrankCrum is your partner, not your competitor.