



## We Make You a Great Employer

You're already great at running your business, but as your company grows, responsibilities can mount. We help you keep up with employment laws, manage risk and liability, handle your payroll and payroll taxes and manage employee benefits. This frees up time to focus on your customers and the success of your core business and makes you a great employer.

### Employer Solutions for Success

Your business success is enhanced by the expansive team you get with FrankCrum. Your employees enjoy access to a full set of benefits and HR tools that are usually only available through large companies. This helps you create a happier and more loyal workforce that is motivated to serve your customers. We offer these deep resources at a price much lower than doing things yourself.

### Allowing You To

- ✓ Save Time
- ✓ Boost Productivity
- ✓ Reduce Risk
- ✓ Focus on Your Customers
- ✓ Retain Talented Employees
- ✓ Lower Costs

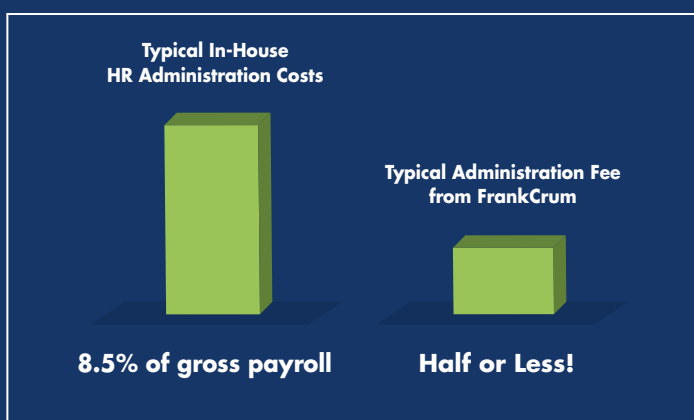
No matter the size of your business, FrankCrum can help relieve your administrative burden and create a happier, loyal workforce - focused on your customers.

## Here's What We Do

- ➔ **Workers' Comp and Employment Practices Liability Insurance**
- ➔ **Group Benefit Plans**  
for health, dental, vision, life, disability, flexible spending accounts and 401k (health care reform compliant)
- ➔ **Administer Your Benefits**  
and keep plans compliant with all regulations
- ➔ **Process Your Payroll**  
handle garnishments and enable your employees to access information anytime through an online self-service portal
- ➔ **File Employer and Employee Related Payroll Taxes**  
in each state where you operate (W-2s, FUTA, SUTA, Medicare, etc.)
- ➔ **Employee Policies and Procedures**
- ➔ **Help You Comply**  
with all the laws that apply to you as an employer such as FMLA, ADA, FLSA, etc.
- ➔ **Mitigate and Manage Risk of Lawsuits and Claims**
- ➔ **Handle Unemployment Claims**  
with a dedicated team of experts

## Curb Costs and Improve Performance

Small and medium-sized companies typically incur more cost per employee than larger companies on HR administration and compliance. That's primarily because of economies of scale. Large companies can spread the cost of HR administration and compliance across a larger pool of employees, plus they have specialized resources to implement sound HR policies and safe working practices. By outsourcing to FrankCrum, we give you the advantages of larger company scale, at a fraction of the cost.



## You get a Powerful Team

When you partner with FrankCrum, you have a dedicated team of experienced specialists and customer service professionals who work for you. This instantly expands your capabilities in Payroll, Safety/Compliance, Claims, Benefits, Employment Best-Practices, and Health Care Reform.

## You're In Control

Business owners maintain control of all the strategic aspects of your business and your people. FrankCrum relieves you from administrative burdens as an employer, while contributing to your success by offering advice and guidance.

"We think of FrankCrum as a trusted business partner. The service we receive enables us to focus on growth and to create better systems to effectively manage our growth. It all adds up to great success!"

Andrea Bohr, CPA  
Controller / Operations Manager  
Employer Resources International, Inc.

## Become Part of the FrankCrum Family

FrankCrum has more than 30 years of experience serving employers nationwide. Our affiliate Frank Winston Crum Insurance Company is a workers' compensation insurance carrier. Your claims are also our claims; so we are invested in creating a solid, low-risk foundation for your business. Integrity permeates our family culture, and we enthusiastically foster a strong and productive relationship between you, your employees and your customers.



Call today for a free quote and consultation