

# FRANKCRUM KNOWS HOW TO WORK WITH AGENTS

FrankCrum helps agents to expand their books of business and take advantage of untapped opportunities. As a professional employer organization (PEO), we've provided businesses with workers' compensation, payroll, HR consulting, risk management, employee benefits, and more, for over four decades.

Our affiliated AM Best-rated insurance agency – Frank Winston Crum Insurance – allows us a broad underwriting appetite, competitive pricing, and a payment program that keeps cash flowing. Most importantly, we value our agents as trusted partners and support them with the training, sales, and closing assistance they need to be successful. You don't have to be a PEO expert; we'll help you every step of the way.

## OPPORTUNITIES TO ENHANCE AGENCY REVENUE

- Untapped revenue streams
- Recurring revenue
- Control costs and improve cash flow

## CREATE A COMPETITIVE ADVANTAGE

- Protect your book of business
- Expand your offerings without adding staff
- Keep predatory payroll companies away

## SOLVE MORE OF YOUR CUSTOMER'S PROBLEMS

- Coverage for challenging risks at below-market rates
- Pay-as-you-go workers' compensation with no annual audit
- Fortune 500-level benefits
- HR support
- Help with compliance

